



BRIDGING THE BORDER

North South Business Partnerships



Morning Seminar and Networking Event – Thursday 21st February, 2008, Slieve Russell Hotel, Ballyconnell, Co Cavan

How would you like to have an enthusiastic business partner in Northern Ireland?

Opportunities are available for licensing agreements, commercial agreements, subcontracting, technical cooperation and business partnerships in general.

Many Irish companies are already enjoying the rewards of North–South partnerships and there are still opportunities in all sectors to be exploited.

To hear all about the processes involved, the various funding schemes dedicated to North-South collaboration and to meet people who are already working with Northern Ireland companies, come to our morning seminar on Thursday, 21 February – it may be the beginning of a new phase in your company's life!

Enterprise Ireland has teamed up with **Invest Northern Ireland** and **InterTradelreland** to promote this event. Information on the day will be given by Invest NI, Enterprise Ireland and InterTradelreland representatives along with a company already cooperating on a cross-border basis.

To register for this **FREE** event please email your details to: techroadmap@enterprise-ireland.com or Tel: Deborah Gaffney at 01 8082449

The seminar will be held in The Cranaghan Suite, The Slieve Russell Hotel, Ballyconnell, Co. Cavan on Thursday, 21 February, 2008. Registration is at 9.30 a.m.

For those wishing to travel the night before the Slieve Russell hotel is offering a special rate of €87.50 per person sharing B&B. Single occupancy €117.50.

A programme is attached for your information.

We look forward to meeting you and hopefully facilitating some cross-border partnerships.

Leon Agnew,
Senior Executive
Innovation and Global Partnerships
Enterprise Ireland





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North/South Business Partnerships



The Cranaghan Suite, Slieve Russell Hotel, Ballyconnell, Co. Cavan
Thursday, 21 February, 2008

Programme

- 9.30 **Registration, Tea/Coffee**
- Chairman**
 Leon Agnew, Innovation & Global Partnering, Enterprise Ireland
- Opening Address**
- 10.00 TBA
- 10.10 **Technology Based Partnerships with NI Companies**
 Marshall Addidle, Innovation Relay Centre, Invest Northern Ireland
- 10.30 **The Questor Experience**
 Dr. Wilson McGarel, The Questor Centre
- 10.50 **All-Island Opportunities**
 Aidan Gough, Director of Strategy & Policy, InterTradeIreland
- 11.10 **Coffee Break**
- 11.30 **Enterprise Ireland Supports for Partnering**
 P.J. O'Reilly, Innovation and Global Partnering, Enterprise Ireland
- 11.50 **Newry & Mourne Environmental Cluster**
 Paul McCormack
- 12.10 **Invest N. Ireland EEN (Enterprise Europe Network)**
 Mandy Mills
- 12.30 **Question & Answer Session**
- 12.45 **Networking Lunch**
- 14.00 **Face to Face Meetings with the support organisations, by arrangement**

*Admission is **FREE** but numbers are limited.*

To register for this event please email your details to:
<mailto:techroadmap@enterprise-ireland.com> by Monday 18th February
Queries to Deborah Gaffney at 01-808 2449

